



Trinity Life Insurance Company



**FAMILY BENEFIT
LIFE INSURANCE CO.**

2020 PRESIDENT'S CLUB MEETING

Lisbon and Porto Portugal

May 31, 2020 – June 6, 2020



QUALIFICATION PERIOD

January 1, 2019

THROUGH

December 31, 2019

2020 PRESIDENT'S CLUB

7 Day Portugal Experience

See beautiful Portugal through 2 of its most popular destinations: **Lisbon & Porto**



Begin your vacation in **Lisbon**, the dazzling capital with an ancient fortress at its heart, charming neighborhoods with local culture and festivals, nightlife along the Tagus riverbank and delectable food. Then transfer to **Porto**, the former residence of the Royal Family, medieval cathedrals, concert halls, a national library and museums with breathtaking art treasures.



Porto: Visiting Porto is a journey of discovery through the medieval streets, stunning architecture and historical churches and buildings. The city is an exciting blend of experiencing old and new: from restaurants offering simple traditional fare to modern eateries with contemporary fine dining, from historic churches to modern art galleries, and craft shops to the latest brands. Your journey around Porto will be complete with interesting places to visit, all of which give an insight into the history of Porto.

Pousada de Lisboa in Lisbon



Located in the centre of Lisbon, Pousada de Lisboa sits in the most chic part of the city, making the hotel perfect for exploring this magnificent city. A house of kings and a forum for ministries, this Luxury Hotel in Lisbon has been completely restored, transforming it into a launching pad for a luxury urban experience.

PRESIDENT'S CLUB MEETING INCLUDES:

- Round trip airfare for 2
- Ground transportation to/from airport/Lisbon/Porto
- 3 nights Hotel Pousada de Lisboa-Lisbon
- 3 nights Hotel Infante Sagres--Porto
- Company Sponsored Activities



Lisbon: The spectacular capital of Portugal stretches along the Tagus River and is one of Europe's most vibrant and charismatic cities. Its nucleus, an ancient fortress, is now circled by neighborhoods drenched with medieval charm. At night, yellow electric tramcars continue to wind their way up and down the hills to the passionate sound of traditional Fado songs. Ample opportunities exist for seeing popular celebrations, for shopping, and enjoying trendy nightlife activities along the Rua Nova do Carvalho riverbank.

Hotel Infante Sagres in Porto: Porto's most prestigious city center luxury hotel. A stay at the 5-star 2019 Conde Nast Award Winner places you in the very heart of Porto, steps from Aliados Square and Bolhao Market, and is in close proximity of the famous Porto Cathedral.



QUALIFICATION REQUIREMENTS:

Producer:

- \$70,000 of Issued & Paid Annualized Life Premium. Superior Accommodations.
- \$80,000 of Issued & Paid Annualized Life Premium earns Superior Accommodations plus \$500 cash.
- \$90,000 of Issued & Paid Annualized Life Premium earns Deluxe Accommodations plus \$500 cash.
- Minimum Number of Lives: 15
- Credit for First Year Collected Annuity Premium: 2.25%
- Credit for Single Pay Whole Life: 10%
- Persistency Requirement of 85% based on submitted, issued, paid and delivered business during the Qualification Period will be calculated on January 31, 2020.

Agency: Must have minimum of one producer qualify **plus:**

- \$600,000 Issued & Paid Annualized Life Premium. Superior Accommodations.
- \$750,000 Issued & Paid Annualized Life Premium earns Deluxe Accommodations.

MGA Commission Schedules: Must have minimum of two producers qualify **plus:**

- \$800,000 Issued & Paid Annualized Life Premium. Superior Accommodations.
- \$1,000,000 Issued & Paid Annualized Life Premium earns Deluxe Accommodations.

QUALIFICATION PERIOD:

- The qualification period will be twelve months from January 1, 2019 to December 31, 2019.
- Applications must be dated after January 1, 2019 and postmarked before midnight December 31, 2019.
- All qualified business must be issued, paid and delivered no later than January 31, 2020.

ELIGIBILITY:

- The qualified producer must be in good standing and under contract with the company at the time of the President's Club meeting and must attend the meeting to receive President's Club benefits. All rules are at the discretion of Trinity Life Insurance Company (TLIC) & Family Benefit Life Insurance Company (FBLIC) and may be modified to meet changes that may occur during the qualification period. The decision of TLIC & FBLIC on any interpretation of these rules shall be conclusive.

CONTEST GUIDELINES:

- May qualify only once. One cannot qualify at both the Producer, Agency &/or MGA Levels.
- Producer may only count towards one Agency &/or MGA Qualification.
- Business must be issued, delivered, and in-force when reports for qualifications are completed.
- In-house replacements and exchanges do not count towards qualifications.
- Canceled and lapsed business issued during the qualification period will be subtracted.
- Attendance is by invitation and only qualified Producers, Agencies & MGAs will be notified.
- Split business will be adjusted accordingly to determine qualification requirements.
- Guest may not be another licensed agent unless spouse/significant other.
- Federal / State income tax incurred as a result of attending President's Club meeting is the responsibility of the qualifier. A 1099 in the amount of the fair market value of the trip will be issued. Costs incurred by TLIC & FBLIC for qualifier's and/or spouse/guest's non-attendance will be shown as earnings to qualifier, such as reserved room, airfare or any other items unable to be cancelled. Consult your tax advisor in regard to tax treatment.
- Travel arrangements will be scheduled from the nearest U.S. International Airport as determined by the TLIC & FBLIC travel coordinator. Travel restrictions may apply. Any additional pre- or post-extension for travel, change in itinerary, rooms or other arrangements will be at the qualifier's expense and must be handled between the qualifier and TLIC's & FBLIC's selected travel representative.
- Not redeemable for cash or other remuneration or transferable in anyway.
- No qualification prorated. No buy-in qualification.
- No premium credit for business written on the producer's own life or member of their immediate family.
- No exceptions to contest qualifications or contest guidelines.

For more information,
Please Contact
Marketing Department
Toll-free at (866) 211-0811

This flyer is intended for
Trinity Life Insurance Company &
Family Benefit Life Insurance Company
Producers and Appointed Agents only.

Distribution to the General Public is not authorized by the Company.



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